

# ERIK CARLOS MARTEL

## education

- 2002 - 2004 **HARVARD BUSINESS SCHOOL** **BOSTON, MA**  
Master in Business Administration degree, June 2004. Career Team Leader. Captain/President of Volleyball Club. Member of Energy, European, Venture Capital & Principal Investment, and Outdoor Clubs.
- 1997 - 1998 **RICE UNIVERSITY** **HOUSTON, TX**  
B.A. degree Honors Economics and Managerial Studies. G.P.A. 4.00/4.00 (Summa Cum Laude). Wall Street Journal Award recipient (# 1 ranked student). Member of Phi Beta Kappa. Elected President of the Rice Association for Transfer Students. Captain of the Rice Club Volleyball Team. Teaching Assistant for Financial Accounting.
- 1995 - 1996 **FLORIDA INTERNATIONAL UNIVERSITY** **MIAMI, FL**  
B.A. degree within Honors College, International Business Administration. Transferred 12/96. G.P.A. 3.78/4.00.

## experience

- 2010 – Present  
(3.75 years) **MASDAR CAPITAL (MUBADALA) – Partner; Private Equity** **ABU DHABI, UAE**  
Masdar Capital is the private equity investment arm of Masdar, which is the renewable subsidiary of Mubadala. In charge of deal origination, execution, monitoring and exits, as well as co-leading general management of the group.
- Origination and Investment Execution
- Invest across two LP/GP funds, Masdar CTF (\$250M with Credit Suisse) and DBM (\$290M with Deutsche Bank).
  - Lead investments in clean tech/renewables (US/Europe/Asia, growth equity to late stage VC).
  - Lead origination initiatives (e.g., waste-to-energy, wind, geothermal, building efficiency/SaaS and PIPEs).
- Committee Experience
- Member of the Masdar CTF Investment and Operating Committees; Member of the DBM Investment Committee.
- Board Experience
- Represent Masdar CTF on the Board of Europlasma, a French publicly traded waste-to-energy company.
  - Represent DBM on the Board of FRX, a specialty chemical fire retardant additive company in the US.
- Management Experience
- Co-manage HR activities (recruiting, training, employee management, reviews), strategy formation, and budgeting.
  - Co-management of LP relationships, including annual meetings, bi-weekly updates and general relationship.
- 2007 – 2010  
(2.5 years) **EASTGATE CAPITAL GROUP – (Senior) Vice President; Private Equity** **DUBAI, UAE**
- PE group with \$750M USD (growth equity and buyouts), focused on MENA and other emerging markets.
  - Part of initial team setting and implementing the strategy of the PE platform, including the investment process.
  - Evaluated and executed growth equity and LBO investments for the firm's MENA and emerging markets funds, having led teams and full due diligence in Egypt, KSA, UAE, Turkey, Russia, China, Indonesia and Korea.
  - Closed acquisitions across MENA and Asia, including clean-tech, manufacturing and pharma.
  - Worked with senior management teams and BODs at portfolio companies to execute post-acquisition strategies.
- 2004 – 2007  
(3 years) **CALYON – Vice President; Financial Sponsor / Private Equity Advisory** **MADRID, SPAIN**
- 4-person team originating and executing transactions for financial sponsors/PE funds in Western Europe.
  - Involved in entire execution cycle: origination, valuation, advisor management, financing, execution/negotiation.
  - Closed LBO, take-private and acquisition finance transactions across Southern Europe.
  - Industry exposure across infrastructure, renewables, real estate, and media/telecom.
- 1999 – 2002  
(3 years) **GOLDMAN, SACHS & CO.** **NEW YORK, NY & HOUSTON, TX**  
**Senior Financial Analyst; Mergers and Strategic Advisory – Natural Resources (Oil & Gas and Utilities)**
- Actively participated in teams of 3-5 members across M&A and equity & debt transactions.
  - Closed 16 transactions across public /private buy-side and sell-side, IPO, spin-offs and debt/equity capital raises.
  - Built valuation materials, including DCF, merger, leveraged buyout, and public valuation models. Drafted offering memoranda, board, management, and road show presentations. Conducted extensive due diligence.
  - Industry exposure across gas storage, IPPs, oil/gas majors, small E&Ps, MLPs, pipelines, utilities, etc...
  - Promoted to 3<sup>rd</sup> year analyst in 6/2001 and directly to associate position in 6/2002 (top 10% of class).
  - Mentored summer analysts, led training sessions for incoming analysts, and managed Rice University recruiting.
- personal**
- Fluent in English and Spanish, conversant in Portuguese Dual citizen – Spain and US. Enjoy volleyball, snowboarding, scuba diving (Master Scuba Diver), cooking, reading, and traveling.