

#### 1. WHAT IS AN EQUITY LINE?

- It is a line of funding made available to EUROPLASMA that can be mobilised according to a calendar agreed with Kepler Cheuvreux.
- At each use of the equity line, EUROPLASMA carries out the equivalent of a small increase in capital, via an issue of shares, immediately subscribed by Kepler Cheuvreux.
- EUROPLASMA receives, without delay, the equivalent in cash from the financial institution, thus increasing its cash flow.
- By analogy, the transaction provides EUROPLASMA with the same economic and financial benefits as a capital increase, whilst offering the same flexibility and quarantees as a confirmed credit line.

#### 2. What are the modalities for this funding?

- The funding is for a maximum of €10 million at zero rate and a duration of 2 years.
- A first instalment of €5 million is planned followed by another of the same size, six months later.
- At any time, EUROPLASMA has the possibility of suspending or cancelling this line of funding.
- Kepler Cheuvreux has made a firm and final commitment to subscribe to the required number of shares, provided that the conditions defined by the parties are respected.
- The shares are issued for at least 92% of the market price at the time of issue.
  This discount is explained by Kepler Cheuvreux's firm commitment to subscribe.
- As Kepler Cheuvreux does not intend to remain a shareholder for the long term, the shares will then be sold on the market or to investors, at the rhythm chosen by the financial institution, which supports the associated risk.

### 3. WHY OPT FOR EQUITY LINE FUNDING?

Equity line funding offers several advantages:

- Economical: it has the best cost/guarantee/flexibility ratio, with modular fund raising, without the costs associated with a classical capital increase;
- Flexible: the contract enables the line's use to be dimensioned and timed according to EUROPLASMA's real needs and development pace;
- Sure: Kepler Cheuvreux permanent commitment to subscribe to shares as part of this financing for 2 years.

# 4. WHICH OTHER COMPANIES HAVE IMPLEMENTED THIS FUNDING SOLUTION?

- Around forty transactions have been carried out in France over the last 3 years.
- Half of these are in the industrial (Groupe Gorgé), building (Société de la Tour Eiffel), renewable energy (Voltalia) and technological (Ekinops) sectors.

# 5. WHAT ARE THE CONSEQUENCES OF THIS OPERATION FOR EXISTING SHAREHOLDERS?

The operation presents the following guarantees and protection to shareholders:

- Kepler Cheuvreux's economic and financial interests are completely aligned with those of shareholders: Kepler Cheuvreux will carefully ensure that is does not influence EUROPLASMA's share price as its remuneration and risk are closely dependent on it:
- the potential dilution of shareholders will depend on the share price over the duration of the contract. For example, based on the average EUROPLASMA share price in 2015 (€1.11), the first instalment of €5 million would represent 4,900,000 EUROPLASMA shares or 7.03% of the capital.

## 6. WHY CARRY OUT AN OPERATION WITHOUT PREFERENTIAL SUBSCRIPTION RIGHTS?

- EUROPLASMA acts within the framework of the authorisation granted by shareholders taking into account the existing means and the shareholders' interests.
- The Company did not wish to launch a major financial operation, but instead, to provide itself with flexible funding, enabling fund raising to be paced according to the needs associated with its development plan and working capital requirements.
- This solution provides a much lower discount and eliminates market risk for EUROPLASMA.